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## Silicon Valley Clean Energy Community Outreach Plan Update

### Background

On May 2, 2017, the City Council directed staff to study the Community Choice Energy program and to report back to the Council on possible options for the City of Milpitas.

On October 17, 2017, the City Council voted to proceed with the steps required to join Silicon Valley Clean Energy.

On November 21, 2017, the City Council waived the 2<sup>nd</sup> reading and adopted Ordinance No 296 authorizing the implementation of a CCE program for Milpitas.

On December 19, 2017, the City Council appointed a regular Director and alternate Director to the Authority's Board of Directors.

## What is Community Choice?



**SOURCE** 



Buying and Building Electricity Supply **DELIVERY** 



Delivering Energy, Maintaining Lines **CUSTOMER** 



Affordable Rates, Local Control, Clean Energy

## Marketing, Education & Outreach









## Timeline & Next Steps

Steps	Lead	Timeline	Status
Complete & Submit PG&E Form 79-1030	MLP	Oct 20, 2017	Completed
Pass Resolution For A Request To Join SVCE	MLP	Nov 7, 2017	Completed
Approves & Execute The SVCE JPA Agreement	MLP	Nov 7, 2017	Completed
Pass Ordinance To Implement A CCA Program	MLP	Nov 7, 2017	Completed
SVCE Board Approves Membership Request	SVCE	Nov 29, 2017	Completed
Appoint Regular & Alternate Director	MLP	Dec 19, 2017	Completed
Select One Electricity Option for Municipal Services	MLP	Dec 19, 2017	Completed
Prepare & Submit Revised Implementation Plan	SVCE	Dec 21, 2017	Completed
Marketing, Education & Outreach	SVCE & MLP	Dec – Jun 2018	In Progress
Enrollment Letters & Postcards	SVCE	Apr – Jul 2018	In Progress
Launch Service To All Milpitas Customers	SVCE	June 1, 2018	In Progress



# Milpitas Enrollment & Outreach



#### Overview

- Enrollment Timeline
- Residential Outreach
- Commercial Outreach
- Advertising & Media
- Questions





#### **Enrollment**

- Customers are automatically enrolled into the SVCE program
- Customers can "opt out" to stay with PG&E's bundled service
- Customers receive at least 4 notices (2 pre- and 2 postenrollment)





#### **Enrollment Schedule**

Notice No.	Format	Date
Pre-enrollment #1	Letter	April
Pre-enrollment #2	Postcard	May
Post-enrollment #3	Postcard	June
Post-enrollment #4	Postcard	July
Additional programs - Discount programs - SmartRate - Budget Billing	Letters	April/May



#### Solar Enrollment Schedule

 Solar customer enrollment will be based on annual Net Energy Metering (NEM) true-up date, as shown below:

True-Up Month	<b>SVCE Enrollment Date</b>
April, May or June 2018	June 2018
July, August or September 2018	September 2018
October, November or December 2018	December 2018
January, February or March 2019	March 2019

 More info about SVCE's NEM program available at SVCleanEnergy.org/solar



#### Residential Outreach

- Community Meeting March 27
- Tabling at Farmers Market and other events
- Direct Outreach:
  - Service Clubs
  - Rotary
  - Kiwanis
  - Neighborhood Associations & HOAs
  - Faith Community
  - Multi-Cultural Organizations



#### **Business Outreach**

- Commercial Customer Roundtable May
- Corporate Earth Day Fair
- Direct Outreach by SVCE Accounts Team
- Business-specific Enrollment Letter





## **Advertising & Media**

Silicon Valley Clean Energy

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- Joint Press Release
- Media Relations
- Digital
- Ethnic Media



## Questions?

